



It's the ZippyJobs guys: **Jai Hokimi** and **Jason Panda**. Their start-up helps students find jobs close to campus either in their field of study or to make a **few bucks for beer**. They now partner with Event Innovation honchos **Steve Gilfus** (co-founder of Blackboard, where Jai was one of the early employees) and **Frank Ganis**, who are helping ZippyJobs.com expand its offering to colleges.

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At the Access National Bank recent shareholders meeting, we found bank CEO **Mike Clarke**, right, with Executive Counsel's **Aileen Pisciotto** and DubMeNow CEO **Manoj Ramnani**. Mike tells us Access National banked **record profits** in '08 and cites customer service as a reason. Why do we believe him? The testimonials, of course. Manoj's mobile phone business card company **switched** from Citi to Access National because "Michael is always there for me."

David Stegon returns to MAVA tomorrow (briefly) and then is at AFCEA Nova's Combat IT Day. Send story ideas to David@Bisnow.com



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*Big shout-out to **Adoptions Together's** Taste of Potomac, Saturday night, May 30. Enjoy the **finest fare**, libations, and lively music to support the DC area's largest and most comprehensive non-profit **adoption agency!** Tickets are \$100 and available [here](#).*

Just a few hours ago, we joined nearly 700 entrepreneurs and VCs at **MAVA's Capital Connection '09** where we saw start-up CEO's court investors with the awkwardness of an eighth grade dance. (We kid of course, barely.)



Former FCC Chairman **Reed Hundt**, Former Wisconsin Governor **Tommy Thompson** and Core Capital Partners' **Tom Wheeler**. Consensus is that with increased gov't spending and regulation, Washington has become the new home of technology, with local companies looking to win big. "Don't underestimate the access you're given," Tommy says. "People in congress love to hear from small tech companies thinking they might become **the next Google**."

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